

ZETLIN & DE CHIARA LLP

For Immediate Release

Zetlin & De Chiara Partner James J. Terry to Present at the Practicing Law Institute's 19th Annual Commercial Real Estate Institute

(New York, NY – Nov 27, 2017) Partner [James J. Terry](#) of leading construction law firm [Zetlin & De Chiara LLP](#) will be a featured speaker at the Practicing Law Institute's [19th Annual Commercial Real Estate Institute](#) in New York on December 4 and 5, 2017.

The two-day seminar is recommended for real estate counsels, consultants and advisors. Its curriculum focuses on improving the skill of identifying, appreciating and weighing a client's leverage in negotiating commercial real estate fundamentals such as rents, vacancy rates and development activity.

Terry will explore trending topics in the construction industry, including *Selecting the Proper Project Delivery Process* and *Public-Private Partnerships (P3s)*. His talk will be presented live and webcast on December 5.

Terry is a successful litigator, negotiator and advocate who specializes in the resolution of complex design, development and construction management disputes across the spectrum of the built environment. In practice for almost four decades, his portfolio includes construction defect claims, bid protests, change orders, liquidated damages, delays, cumulative impact claims, lost productivity, acceleration and inefficiency claims for national and international clients. He resolves disputes involving construction contract and tort issues through mediation, arbitration and litigation. He has defended or secured more than hundreds of millions of dollars in claims and settlements on behalf of his clients.

For a full conference schedule and registration information, [visit](#) the Practicing Law Institute. CLE, CPE and CPD credit is available.

About Zetlin & De Chiara

[Zetlin & De Chiara LLP](#), a leading construction law firm, provides sophisticated legal counsel and business advice to real estate owners and developers as well as architecture and engineering firms in the New York Metropolitan area and around the country. Many of its attorneys have direct experience with construction and design issues through their work as in-house construction counsel, education and training as architects and engineers, and by earning LEED accreditation. The firm provides counsel throughout the planning, design, and construction process — from drafting and negotiating contracts to advising on risk management strategies. Zetlin & De Chiara represents clients in litigation and alternative dispute resolution, and also advises on business formation, licensing and corporate issues.

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